



The Appliance You Need Today With The **Full Model Upgradeability** You'll Want Tomorrow

Firebox[®] X from WatchGuard[®] – the world's first fully model-upgradeable integrated security appliance that expands to meet your growing business and security needs, at a price you can afford.

Full Model Upgradeability and Expandability

Increase the capacity of your existing Firebox X appliance by easily upgrading it to any higher model or adding security features and services, exactly when you need to, through a simple license key process.

- **Four models** designed to fit a range of company sizes
- **Upgrade** an existing appliance to any higher model for more performance, sessions, VPN tunnels and authenticated users
- **Add multibox management**, branch office and mobile user VPN, and three additional network ports
- **Add security services**, such as gateway antivirus for e-mail, spam blocking, Web content filtering, managed desktop antivirus, and vulnerability assessment

Integrated Security

Firebox X integrates the security features your company needs in a single platform.

- **Firewall**, VPN, intrusion protection, deep application inspection, gateway antivirus for e-mail, spam blocking, content filtering, and more
- **Protect initial security investment** with an appliance that grows to meet future needs

Intuitive User Experience

Our graphical management interface lets you see your entire network from a central management console.

- **Intuitive central management** for one or multiple appliances
- **Create VPN tunnels** in three simple steps
- **Monitor activity** in real-time and generate relevant reports
- **Quickly configure** and deploy security policies
- **Log, track and record** network activity

Intelligent Layered Security

Firebox X Intelligent Layered Security architecture provides protection for all key layers of your network, with flexibility that allows you to quickly add new technology to counter new threats. The architecture is overseen by the Intelligent Layered Security engine, which monitors and directs actions throughout multiple layers to deliver greater performance and stronger protection.

- **Layer 1: External services**, such as vulnerability assessment, identify unknown network and device weaknesses before attackers can exploit the security holes.
- **Layer 2: Data integrity** is examined and common network exploits are deflected.
- **Layer 3: Virtual Private Networking** securely connects your Firebox X to remote users and branch offices.
- **Layer 4: Stateful packet firewall** detects malicious data packet headers and filters on ports and protocols.
- **Layer 5: Deep Application Inspection** scrutinizes HTTP, SMTP, FTP, DNS, and other packet content for malicious behavior.
- **Layer 6: Content-filtering**, gateway antivirus for e-mail, and spam-blocking add-on security services provide added layers of protection against blended threats.

Expert Guidance and Support with LiveSecurity[®] Service

Every Firebox X appliance purchase includes an initial subscription to our innovative LiveSecurity Service – the most comprehensive support program available today:

- **Early Warning Service** – stay ahead of attackers with security alerts delivered right to your e-mail inbox.
- **Superior Customer Care** – includes advance hardware replacement and an extendable hardware warranty, as well as 4-hour targeted response time (1-hour targeted response time with Gold Service). Technical support teams are on call 12 hours a day in every global time zone.
- **Evolving Defense** – easily download hotfixes, software updates, and feature enhancements.
- **Security Instruction** – editorials and articles written by top security experts and access to online resources to further your security education.

PRODUCT DESCRIPTION

Firebox® X500 WG40500

Firebox® X700 WG40700

Firebox® X1000 WG41000

Firebox® X2500 WG42500

TARGET CUSTOMER ▶	Small businesses requiring an affordable, integrated security appliance with simple operation	Small businesses requiring an affordable, integrated security appliance that grows with their needs	Mid-sized businesses requiring multi-layered security solutions with centralized management	Mid-sized or distributed enterprises requiring the utmost protection and remote connectivity
Model Upgradeable	Yes	Yes	Yes	N/A
Feature Upgradeable	Yes	Yes	Yes	Yes
Service Upgradeable¹	Yes	Yes	Yes	Yes
Network Interfaces (included/total)	3/6	3/6	3/6	3/6
Intelligent Layered Security	All models integrate firewall, VPN, intrusion prevention, deep application inspection ³ , gateway antivirus for e-mail, spam blocking, Web filtering, authentication, and rich reporting.			
Flash/RAM (MB)	64/256	64/256	64/256	64/256
Firewall Throughput (Mbps)	100	150	225	275+
VPN Throughput (Mbps)	20	40	75	100
Concurrent Sessions	20,000	50,000	200,000	500,000
Branch Office VPN Tunnels	0 ²	100	500	1000
Mobile User VPN Tunnels	50	100	1000	1000
Mobile User VPN Clients (included)	5	10	50	1000
Authenticated Users	250	250	1000	5000
Centralized Multibox Management (licenses included)	0	4	4	4
Rich Reporting & Real-Time Monitors	Yes	Yes	Yes	Yes
Managed Desktop Antivirus Licenses (included)	5	5	5	5
Deep Application Inspection	Yes ³	Yes ³	Yes ³	Yes ³
Behavior-based Intrusion Prevention	Yes	Yes	Yes	Yes
Gateway AntiVirus for E-mail	Optional Upgrade	Optional Upgrade	Optional Upgrade	Optional Upgrade
Web Filtering	Optional Upgrade	Optional Upgrade	Optional Upgrade	Optional Upgrade
Spam Blocking	Optional Upgrade	Optional Upgrade	Optional Upgrade	Optional Upgrade
Power Consumption	U.S.: 50 Watts		Rest of World: 717 Calorie/min, 2.9 BTU/min	
Vulnerability Assessment	1 wk free trial	1 wk free trial	1 wk free trial	1 wk free trial

¹ Service upgradeability enables customers to add additional security services such as gateway antivirus for e-mail, Web filtering, spam blocking, and future services under development.

² Upgradeable to 50 branch office VPN tunnels

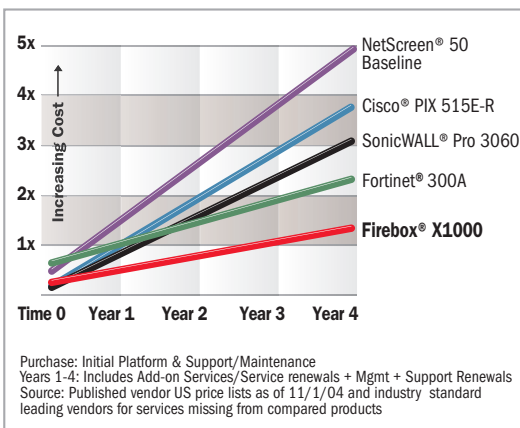
³ HTTP, SMTP, FTP, DNS, protocols protected

WatchGuard
Firebox®



Best Total Cost of Ownership

Firebox X savings are dramatic when considering the cost of hardware, management software, maintenance fees, add-ons, and options over time. Plus, the additional operational cost benefits of replacing a collection of disparate systems with one Firebox X appliance make it the clear choice.



Options Pricing Comparison	X1000	300A	Pro 3060	PIX 515E-R	50 Baseline
Platform MSRP	\$3,190	\$6,495	\$2,795	\$3,495	\$4,995
Tech Support (Yearly)	\$702	\$1200	\$505	\$900	\$800
Gateway Antivirus (Yrly/Renewal)	\$795/\$595	Incl w/support	\$1295*	\$11,040	\$11,040
Web Filtering Service (Yrly/Renewal)	\$690/\$420	\$2,400	\$995	†	†
Spam Blocking Service (Yrly/Renewal)	\$875/\$525	-	\$3,999	†	†
H/W Warranty (included in maintenance)	Yes	Yes	Yes	Yes	\$250
Mobile User VPN Licenses (Included)	50 seats	\$298	\$795	\$500	\$195
Rich Reporting (Included)	Yes	††	\$295	††	††
Deep Application Inspection (Included)	Yes	No	Incl w/IPS	No	\$500
Desktop Antivirus (Included)	5 seats	\$269	\$165	\$269	\$269
Multibox Mgmt (Included) ‡	4 devices	\$1,919	\$716	**	\$1,598
Multibox Mgmt Support (Included) ‡	Yes	480	\$500	**	\$304

Notes: Web filtering, spam blocking, and gateway antivirus services are calculated for vendors without integrated solutions, using WebSense®, Symantec® Brightmail and McAfee® Active Mail services respectively, assuming 300 users.

* Limited antivirus is included as part of the SonicWALL IPS service.

† Included as part of McAfee® Active Mail.

†† Reporting is included in vendor's multibox management system for an additional cost.

‡ Vendor's management system/support costs are pro-rated to four devices. Minimum costs for initial multibox management purchase are higher: SonicWALL (5 devices): \$895/\$625; NetScreen (10 devices): \$3995/\$760; Fortinet (25 devices): \$11,995/\$2,999.

** Some costs were not available to WatchGuard as of 11/1/04.

ADDRESS:
505 Fifth Avenue South
Suite 500
Seattle, WA 98104

WEB:
www.watchguard.com

E-MAIL:
information@watchguard.com

U.S. SALES:
1.800.734.9905

INTERNATIONAL SALES:
+1.206.613.0895



No express or implied warranties are provided for herein. All specifications are subject to change and any expected future products, features or functionality will be provided on an if and when available basis.

© 2004 WatchGuard Technologies, Inc. All rights reserved. WatchGuard, the WatchGuard Logo, Firebox, LiveSecurity, and The Security You Really Need are either trademarks or registered trademarks of WatchGuard Technologies, Inc. in the United States and/or other countries. All other trademarks and tradenames are the property of their respective owners. Part No. WGCE66057_1104

For more detail on which WatchGuard security appliance product line is best suited to your needs, visit: www.watchguard.com/compare